



COMPANY OVERVIEW



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About Us

Intuition Consultancies

Company Overview

Intuition Consultancies was founded over a decade ago with the goal of helping businesses avoid operational distractions and stay ahead of the rapid pace of change. We are now a rising star in Ontario's business community, delivering managed information and communications services and solutions to a growing number of small and mid-sized business throughout the province and beyond. Our professionals are known for their creativity, technical abilities, and unique approach to problem solving. We design solutions that allow businesses to harness the power of technology for greater efficiency and managed growth. For every challenge, we are inspired to develop a solution that exceeds expectations. At Intuition Consultancies we strive to make technology simple and continually invest in security best practices to ensure that our client's data stays safe and secure. As a part of an on-going effort, we are excited to announce that we've successfully completed our SOC 2 certification.



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Core Functional Structure



The Intuition Backbone

- Engineering

Driven by Thought Leadership and Innovation. This where our best of breed sit. All technology brains are put to test and stretched for the benefit of our clients. More than half of the company staff sits in Engineering and Client Support Services. Strategic portions of this team include Business Analysis, Implementation, Research & Development, Architecture Design and Project Management.

- Client Support Services

Our commitment to serve stands taller amongst many other goals. Being the second largest Business Unit after Engineering, we are adamant that our support never breaks. Our multi layered, geo located support structure proves to be the most reliable engine for our clients to rely on.

- Business Development

Unlike many of our competitors, we take Business Development to our Heart. More than just Sales, for us, It means Account Based Marketing (ABM), Brand Development, Partner Management and Investor Relations. We consider those are as tools that pave the path for our growth.



The Intuition Backbone

- Finance

Strategically integrated with the core business as a Motivator of Success. Finance, for us, is beyond the traditional P&L and balance sheet culture. It's a practice that encourages the business to innovate, take calculated risks and achieve ROI for the future.

- Operations

Lean & Agile Management is the success criteria in our operations. Plays the most important role in terms managing overheads and infrastructure growth. Makes sure we spend on what is needed to empower the business in three strategic areas - People, Processes and Platforms.

The Intuition Advantage

- Dual MSP / MSSP model means we offer the most complete infrastructure and cybersecurity solution for infrastructure reliability and threat detection/remediation.
- Laser focused on the security/stability of small and midsize business infrastructures.
- Accrued knowledge across multiple sectors having worked closely with our clients. This deep, cross-sector intelligence allows us tailor solutions that exceed expectations.
- Expertise in mapping where your business is today and where it needs to be tomorrow. By understanding the long-term goals of the business Intuition Consultancies will ensure you have the right technology, policies, and processes in place to move forward.
- Reliable 24/7/365 support allowing stakeholders to focus on the business.
- Hugely beneficial to businesses adapting to the new world of work with predictable pricing models and a more strategic approach to servicing the needs of clients.
- Agile and can quickly and cost effectively scale to the needs of our clients.
- Growing telephony provider with over 4000 extensions under management.
- Believers in artificial intelligence and machine learning and use this expertise to build better solutions and improve business performance.
- Fully redundant and high availability infrastructure provides computing reliability with 99.999% uptime to include a hot site for clients with mission critical businesses.



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Industries Served

Industries Served

Each industry sector has its own set of unique circumstances and business requirements. Intuition Consultancies works closely with clients across multiple industries to bring specialized knowledge, skills, and certified professionals to address their most critical technology and business process needs. It is this experience, along with our dedication to giving clients the most reliable service, which sets us apart from other providers. The following is just a small list of the industries we search:

- Financial Services
- Manufacturing
- Architecture and Engineering
- Biotechnology
- Construction
- Healthcare
- Legal
- Nonprofits
- Professional Services
- Real Estate



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Strategic Partnerships

Strategic Partnerships

Going Above and Beyond

There is strength in numbers. We understand the power of strategic partnerships and have forged tightly woven relationships with leading technology companies to make sure we got you covered no matter the business challenge. We combine our expertise with their state-of-the-art technology to power expertly designed solutions that deliver results and exceed expectations.





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Referenceable Clients

Referenceable Clients

Go Ahead, Ask Them!

You are in great company! From small business to some of the region's largest entities (and everything in between), we partner with our clients to help them succeed. But don't take our word for it, we have a growing list of referenceable clients who often cite expert knowledge, great results, on-time delivery, and personable service, as some of the top reasons they continue to use Intuition Consultancies.

The following companies have chosen Intuition Consultancies to help harness the power of technology and properly position them for growth:



I-Cubed Industry Innovators Inc. is a high tech machinery manufacturer providing automation solutions with innovation and integrity.



Steam Whistle has grown from an idea dreamt by the "Three Fired Guys" into one of Canada's most beloved independent breweries.



FDR has been providing third party receivable recovery programs to North America's largest credit grantors since 1991.



Services all types and brands of industrial gearboxes, drivelines, electric motors and other rotating elements.



RSSI is a privately owned and operated Ontario-based security agency. RSSI provides uniformed security guards in the Province of Ontario since 1990, with offices in Toronto and Barrie and satellite locations in Ottawa, North Bay, Whitby, Guelph and London.



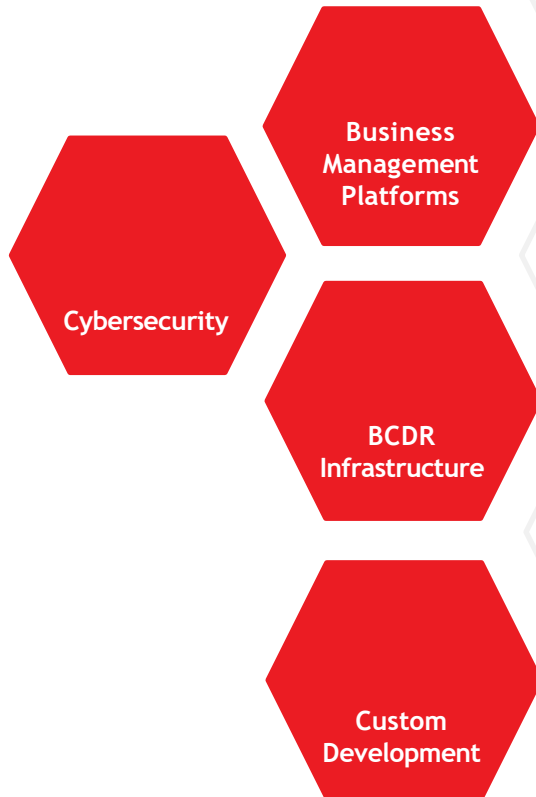
Bond Securcom provides innovative security and communications products and services to a wide range of commercial and not-for-profit organizations.



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Services Ecosystem

The Services Ecosystem



At Intuition Consultancies, we believe that the best way to serve clients is to create advanced technology solutions that allow them to be nimble, yet secure, in an ever-changing world. That's why we offer the Services Ecosystem, a highly customizable, modular set of services that allows us to prepare a comprehensive set of services that work together for success. With a diverse set of services and total customization ability, Intuition Consultancies' Services Ecosystem gives clients the opportunity to have all their IT needs met by one company with outstanding results.

Can your current IT providers do that?

The Services Ecosystem

Intuition Consultancies has proven track record of offering innovative solutions designed to help our clients unlock their full potential.

Capabilities

We strive to offer innovative solutions tailored to meet your requirements.

BCDR/Infrastructure

1. Backup
2. Storage
3. Infrastructure Management - (Endpoints and Servers)
4. Network Engineering (WAN/LAN/VLAN/MPLS/VPLS)
5. Virtualization
6. On-Prem Data Center Management
7. Offsite DC Infrastructure/Primary & DR
8. Co-Location
9. Telephony/VOIP/Unified Messaging

Cybersecurity

1. Darkweb Monitoring
2. AI-Based Email Security
3. Cybersecurity Monitoring
4. MSSP Proactive Response (Malware/Spyware/Ransomware)
5. SOC Management

Business Management Platforms

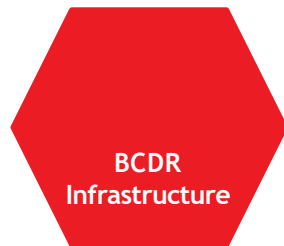
1. Contact Center Solutions
2. ERP/CRM
3. Office 365 (License Solutions, Deployments, Migrations)
4. Service Desk Solutions
5. Ecommerce

Custom Development

1. Website Development
2. Mobile Application Development
4. HRIS Platforms
5. Integrations

The Services Ecosystem – BCDR/Infrastructure

For over a decade Intuition Consultancies has been delivering managed IT services to small and midsize businesses. The services we offer are built around the individual requirements of our customers. Our managed services team operates around the clock to ensure that your infrastructure remains highly available, your business runs efficiently, and employees stay productive. Our services can be delivered seamlessly as either a complete solution or enhance the existing capabilities of your IT team. Our complete managed services solution takes on critical tasks including:



- Backup
- Storage
- Infrastructure Management
- Network Engineering
- Virtualization
- On-Prem Data Center Management
- Offsite DC Infrastructure
- Co-Location
- Telephony/VOIP /Unified Messaging

You have too much to worry about. Running your business should be your primary focus. As your managed services provider, Intuition Consultancies delivers high impact solutions that allow you to focus on what's most important, running your business.

The Services Ecosystem – Cybersecurity

In a world where everything is increasingly linked together, enlisting the help of cybersecurity experts is no longer an option, it is now a strategic priority. Intuition Consultancies provides expert cybersecurity services designed to help clients properly secure their infrastructure and implement comprehensive security and compliance controls. With the right mix of cyber defense solutions, education, internal controls, and technology, SMBs can operate with a greater sense of confidence. Our methodology provides actionable steps to secure systems more effectively and provide recommendations to improve compliance with a wide variety of regulatory frameworks.



- Darkweb Monitoring
- AI-Based Email Security
- Cybersecurity Monitoring
- MSSP Proactive Response
- SOC Management

Intuition Consultancies' proven techniques identify points of failure in existing systems, close pathways of attack and remediate vulnerabilities to reduce risk and meet compliance requirements.

The Services Ecosystem – Business Management Platforms

Implement game changing business solutions designed to transform your business and elevate you to the next level. Our experience and strategic insight allow us to develop creative and innovative solutions that make your business more powerful. Whether you are considering new technology and maximizing a previous investment the experts at Intuition Consultancies are here to help. Our consultants work diligently to understand the business objectives and develop a road map to the right solution. Dedicated consultants work closely with you to uncover your hidden needs and implement business management technology that not only meets current requirements but anticipates future growth. We work with nearly all critical back office systems including:



Business
Management
Platforms

- Contact Center Solutions
- ERP/CRM
- Office 365
- Service Desk Solutions
- Ecommerce

The Services Ecosystem – Custom Development

Advanced technology has reshaped the business landscape by making processes highly integrated, and more streamlined. Businesses that fail to move at the speed of technology are quickly left behind. So, what kind of company do you want to be?

Developing a technology road map for your business can be daunting and projects can be hard to manage alongside everything else you have going on. Our consultants do the heavy lifting so that you can focus on what you do best, run your business. Intuition Consultancies provides clients with the credentialed resources needed to customize, design, install, migrate, upgrade, and maintain the technology within your company. Our approach is designed with the small and medium-sized business in mind. Trusting Intuition Consultancies with your technology initiatives ensures a competitive advantage and business growth.



- Website Development
- Mobile Application Development
- HRIS Platforms
- Integrations



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Service Level Agreements

Service Level Agreements

Simplified

Businesses can choose from hundreds of managed service providers that will claim they'll get the job done - but are they willing to put it in writing? At Intuition Consultancies we believe it is critical to have well-documented policies that guide the successful delivery of services. Before any long-term engagement begins, Intuition establishes service level agreements (SLAs) with customers to ensure that proper commitments are in place to provide consistent technology service support and delivery. Our SLAs are designed to establish a clear understanding between both parties. At its most basic level, Intuition Consultancies' SLAs:

- Provide clear reference to service ownership, accountability, roles and/or responsibilities.
- Present a clear, concise, and measurable description of service provision to the client.
- Match perceptions of expected service provision with actual service support & delivery.

Fee Structures

Simplified

Firm Fixed Priced

Ideal for Managed Service and Enterprise Level Project Services

The Intuition Consultancies' Firm Fixed Priced Plan is for budget aware clients that need expense predictability. This option is ideal for MSP related services and enterprise level projects where the expectations and scope are clearly defined.

Time/Materials

Ideal for Client-Led Ad-Hoc and Projects

The Intuition Consultancies' Time/Materials option is for clients that want greater control over budget, scope, and project timeline. The Time/Materials option is ideal for projects or services that are more nebulous.

Block Time

Ideal for On-Demand Ad-Hoc and Small Projects

The Intuition Consultancies' Block Time Service Plan is for clients who need consistent support throughout the year but may not be ready to commit to a firm fixed price or time/materials arrangement – simply pay for a set block of hours, at a discounted rate, and use them when you need them.

Let's Get Started!

For more information about our customizable Services Ecosystem call us today!

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Also remember to visit our blog for the latest information on cyber security and technology trends that may impact your business.

For over a decade Intuition Consultancies has been delivering managed IT services to small and midsize businesses across Canada and beyond.



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